

ORIGINAL

EASTERN SHAWNEE TRIBE OF OKLAHOMA  
REGULAR BUSINESS COMMITTEE MEETING

**COPY**

1  
2 **DATE:** August 28, 2019

3 **TIME:** 5:30 p.m.

4 **LOCATION:** BlueJacket Building

5 **INVOCATION:** Chief Glenna Wallace

6  
7 **CALL TO ORDER, ROLL CALL, DECLARATION OF QUORUM**

8 Regular Business Committee Meeting called to order at 5.32 p.m. with  
9 the following answering roll call: 1<sup>st</sup> Council Gardner, 2<sup>nd</sup> Council  
10 Daugherty, 3<sup>rd</sup> Council Stovall, Treasurer Barnes and Secretary Kraus.  
11 A quorum was declared. Chief Wallace and 2<sup>nd</sup> Chief Ross were also in  
12 attendance.

13  
14 **NEW ENROLLEES**

15 None

16  
17 **MINUTES – August 14, 2019**

18 Correction on page 3, Line 110 – THPD should be THPO (Tribal Historic  
19 Preservation Officer)

20 MOTION to amend THPD to THPO and approve the minutes as  
21 amended made by Treasurer Barnes with a second by Secretary Kraus.  
22 Motion carried: 5 approved, 0 opposed.

23  
24 MOTION to take agenda out of order to met with Election Board was  
25 made by 1<sup>st</sup> Council Gardner with a second by Treasurer Barnes.  
26 Motion carried: 5 approved, 0 opposed

27  
28 Election Board Lawyer not present. Election Board had asked to be  
29 moved to later date when attorney could be present.

30  
31 MOTION to return to regular agenda was made by Treasurer Barnes  
32 with a second by 1<sup>st</sup> Council Gardner  
33 Motion carried: 5 approved, 0 opposed

34  
35 **REPORTS**

36 **Premier Consulting**

37 Brief overview of new plan – Have 82% loss ratio at this time. The  
38 month of July the lose ratio spiked and was 133%. Could have been  
39 catch up or claims filed had not made it through the system. Nothing  
40 out of the norm.

41 EHCP fund is currently at 2.6 million. We're not pushing it out into the  
42 insurance world but keeping it here. Need to do some analytics on  
43 where we need to keep that money as it keeps creeping up and up.

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Key parameters – overall Care Coordination fees are at 43.2%, we are at 44.5 on all members and are driving that down. Employees are lagging, they need to get more involved with Care Coordinators. The key is education which the Care Coordinators can provide. Net expenses are well below the expected.

**Casino, Melanie Heskett, General Manager**

Month over previous month – July over June

Indigo Sky revenue down 1%      Expenses up .2%

Outpost revenue down 2.6%      Expenses down 4.6%

Bordertown revenue up 19%      Expenses down 3.73 %

Comparison Year to date

Indigo Sky revenue up 8.7%      Expenses up 9%

Outpost revenue down -7%      Expenses down 3%

Bordertown revenue up 6.96%      Expenses down 3%

Bordertown held a Bingo Bash where they sold packs for \$300.00, it was a great event and raised the revenue for July.

In January when former management left, we were able to go into the office of the person that was taking care of the Bordertown books and look at them. Their books were not kept by Indigo Sky and Outpost Accounting Department. We found that Indigo Sky had supplemented Bordertown over 1 million dollars per year. Between 2015 - 2018, 4.7 million dollars was transferred to Bordertown from Indigo Sky to keep the doors open. Bull events did not increase Indigo Sky Casino revenues as expected.

In 2019 when we took over I instructed the Accounting Department to transfer \$289,000.00 to Bordertown to pay all past due accounts, and \$85,000.00 just to pay wages for that month, We've tried to rework things to cut expenses and production: tried different payout structure to the bulls, reduced events not needed, reduced two food venues down to one, reduced a hefty, hefty management, reduced manpower and reduced hours. Nothing we did covered what bull production cost. It just cost too much. I have informed the bull owners that there would be no 2020 season. Bordertown can not continue as a gaming facility and will close at the end of December for that venue.

There is an agreement with a machine vendor and they did supplement Bordertown to the tune of \$12,500.00 and \$70,000.00 respectively every month. The \$12,500.00 ended at the end of July and the

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87  
88 \$70,000.00 will end in February. \$82,000.00 that normally came to  
89 Bordertown will be gone when that agreement ends.  
90

91 **Gaming Commissioner, Jalene Wells**

92 Employees – down 6 employees; 1 in GC Department, 4 in Surveillance,  
93 and 1 in Surveillance Technical Department.

94 Percentage of ESTOO members employed is 24.53%.

95 Licensing – Casino employee, processed 61

96 Gaming Vendor fees collected - \$12,500

97 Non-Gaming Vendor fees collected-\$2,325

98 Employee Licensing Fees collected - \$11,000

99 Policy violations were down again.

100 July 23-24 Oklahoma Indian Gaming Association Tradeshow  
101 Chief Glenna was honored with the Warriors Award, and Ashley Burnside  
102 was honored with the Champions Award. Persons nominated for these  
103 awards are nominated by their peers in the gaming world.  
104

105 **Accounting, Karen Allen, Accounting Supervisor**

106 Financial reports given on all Tribal entities

107 Eastern Shawnee Admin -Assets \$85,885,496 – Liabilities \$541,784

108 Net Assets \$85,343,712

109 Eastern Shawnee Casinos – Assets \$147,360,860 – Liab. \$39,097,958

110 Net Assets - \$108,262,902

111 Tribal Enterprises -Assets \$1,339,134 – Liabilities. \$411,973

112 Net Assets \$927,161

113 Travel Center – Assets \$1,174,658 – Liabilities. \$707,943

114 Net Assets \$466,715

115 N2N Business Entities - \$20,941 – Net Assets \$20,941

116 Burggraf – Assets \$5,368,842 – Liabilities \$3,302,085

117 Net Assets \$2,066,758  
118

119 **RESOLUTIONS**

120 **Resolution #082819R-01: Approving the Amended Indigo Sky**  
121 **Casino, Outpost Casino and Bordertown Casino and Arena**  
122 **Employee Handbook.**

123 **NOW THEREFORE BE IT RESOLVED, that the Business**  
124 **Committee of the Eastern Shawnee Tribe of Oklahoma does**  
125 **hereby wish to approve the Amended Indigo Sky Casino,**  
126 **Outpost Casino, and Bordertown Casino and Arena Employee**  
127 **Handbook.**

128 MOTION to approve Resolution #082819R-01 made by 1<sup>st</sup> Council  
129 Gardner with a second by Treasurer Barnes.

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131 Motion carried: 5 approved, 0opposed

132  
133 **Resolution #082819R-02: Resolution to accept the Starr**  
134 **Design Group, Inc. proposal for architectural and engineering**  
135 **services for the Early Childhood Learning Center Expansion**  
136 **Project.**

137 **NOW THEREFORE BE IT RESOLVED, that the BUSINESS**  
138 **Committee of the Eastern Shawnee Tribe of Oklahoma does**  
139 **wish to accept the Starr Design Group, Inc. proposal for**  
140 **architectural and engineering services for the Early Childhood**  
141 **Learning Center Expansion Project.**

142 MOTION made to approve Resolution #082819R-02 made by  
143 Treasurer Barnes with a second by 3<sup>rd</sup> Council Stovall.

144 Motion carried: 5 approved, 0 opposed

145

146 **REQUISITIONS**

147 EN-60421 Payable to Brown and Brown of Oklahoma in the amount of  
148 \$41,067.00. August installment of Workman's Comp Policy.

149 MOTION to approve EN-60421 made by 3<sup>rd</sup> Council Stovall with a  
150 second by Treasurer Barnes.

151 Motion carried: 5 approved, 0 opposed

152

153 Purchase Requisition - Smicklas Chevrolet for the purchase of a 2019  
154 Chevrolet Suburban in the amount of \$61,193.00.

155 MOTION made to approve purchase of 2019 Chevrolet Suburban made  
156 by 2<sup>nd</sup> Council Daugherty with a second by Treasurer Barnes

157 Motion carried: 5 approved, 0 opposed

158

159 **NEW BUSINESS**

160 None

161

162 **OLD BUSINESS**

163 Chief Glenna brought up issue regarding the Election Board. Need to  
164 make a decision on name submitted some time ago. If we do not have  
165 a person confirmed on the Election Board, this election will be illegal.

166 Currently have four members on the election Board need five to do  
167 counting. Need a vote to confirm James Sullivan to have five  
168 members as required by the Ordinance.

169 Motion to confirm James Sullivan as Election Board member made by  
170 Treasurer Barnes with second by 3<sup>rd</sup> Council Stovall.

171 Motion carried: 3 approved, 2 opposed

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**CLOSED SESSION**

MOTION made to go into closed session after a five-minute break by Treasurer Barnes with a second by 3<sup>rd</sup> Council Stovall.

Motion carried: 5 approved, 0 opposed


MOTION made to return to open meeting by Treasurer Barnes with a second by 3<sup>rd</sup> Council Stovall.

Motion carried: 5 approved, 0 opposed

**ADJOURN**

MOTION to adjourn made by 2<sup>nd</sup> Council Daugherty with a second by 1<sup>st</sup> Council Gardner.

Motion carried: 5 approved, 0 opposed

  
\_\_\_\_\_  
Norma J. Kraus, Secretary

9-11-19  
\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Jack Ross, Second Chief

9-11-19  
\_\_\_\_\_  
Date