

ORIGINAL

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EASTERN SHAWNEE TRIBE OF OKLAHOMA
REGULAR BUSINESS COMMITTEE MEETING

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DATE: March 28, 2018
TIME: 5:30 p.m.
LOCATION: BlueJacket Building
INVOCATION: Chief Glenna Wallace

CALL TO ORDER, ROLL CALL, DECLARATION OF QUORUM

The Business Committee Meeting was called to order at 5:38 p.m. with the following answering roll call: 1st Council Kropp, 2nd Council Daugherty, and Treasurer Barnes. A quorum was declared. Chief Wallace and 2nd Chief Ross were also in attendance.

MINUTES

The **MOTION** to approve the March 14, 2018 Minutes as written was made by Treasurer Barnes and 2nd Council Daugherty seconded. Motion carried: 3 approve, 0 opposed, 2 absent (3rd Council Stovall and Secretary Brown).

3rd Council Stovall arrives at 5:55 p.m.

REPORTS

CASINO GENERAL MANAGER, RICK SMITH:

Financial results for the month of February:
Indigo Sky Casino: Comparison of month to previous month: Total Revenues (-) 2.61%, Total Expenses (-) 5.28%, and EBIDA (+) 14.51%. Comparison of month to previous month a year ago: Total Revenues (-) 4.58%, Total Expenses (+) 3.51%, and EBIDA (-) 32.58%. Year to Date: Total Revenues (+) 4.41%, Total Expenses (+) 6.62%, and EBIDA (-) 6.23%.
Outpost Casino: Comparison of month to previous month: Total Revenues (-) 6.34%, Total Expenses (-) 8.05%, and EBIDA (-) 3.26%. Comparison of month to previous month a year ago: Total Revenues (-) 17.72%, Total Expenses (-) 5.73%, and EBIDA (-) 32.43%. Year to Date: Total Revenues (-) 4.61%, Total Expenses (-) 2.47%, and EBIDA (-) 8.09%.
Bordertown Casino & Arena: Comparison of month to previous month: Total Revenues (+) 8.67%, Total Expenses (-) 2.30%, and EBIDA (+) 83.59%. Comparison of month to previous month a year ago: Total Revenues (+) 3.52%, Total Expenses (+) 14.76%, and EBIDA (-) 32.43%. Year to Date: Total Revenues (-) 0.65%, Total Expenses (+) 3.66%, and EBIDA (-) 66.50%.

ORIGINAL

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REGULAR BUSINESS COMMITTEE MEETING

44

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MARCH BULL REPORT

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March 10th – FDC 139 Bulls (data based on **52 players** who used their bull cards): Hotel Revenue (77 rooms rented): \$8,871.45; Coin In - Indigo Sky: \$93,540.56; Table Buy In - \$17,135.00; Coin In: Bordertown Casino & Arena: \$25,307.33. TOTAL GAMING IN: \$135,982.89.

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MARCH 17TH – NW F NW D NWC – 143 Bulls (data based on **48 players** who used their bull cards): Hotel Revenue (63 rooms rented): \$6,497.40; Coin In – Indigo Sky: \$212,034.62; Table Buy In: \$22,928.00; Coin In – Bordertown Casino & Arena: \$24,800.03. TOTAL GAMING IN: \$259,762.65

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2018 YEAR TO DATE TOTALS

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January – March: 7 Events. Hotel Revenue - \$60,725.70; Coin In – Indigo Sky: \$593,090.62; Table Buy In: \$88,906.50; Coin In – Bordertown Casino & Arena: \$134,209.53. TOTAL GAMING IN: \$816,206.65.

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2017 YEAR TO DATE TOTALS

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January – October: 27 Events. Hotel Revenue: \$235,622.30; Coin In – Indigo Sky: \$2,761,260.05; Table Buy In: \$382,758.50; Coin In – Bordertown Casino & Arena: \$359,427.08. TOTAL GAMING IN: \$3,503,445.63.

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ASS'T CASINO MGR & MKTG DIRECTOR, MELANIE CHASE:

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Indigo Sky Casino was recently voted * **Favorite Casino**, ***Favorite Casino with Best Slot Selection**, * **Favorite Casino Bar – ECHO Bar**, * **Best Employer**, and * **Business with Best Customer Service**. These awards are the Joplin Globes Reader My Choice Favorites of the Four States.

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GAMING COMMISSION

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DEPUTY COMMISSIONER, ASHLEY BURNSIDE:

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Employee Licensing: There were 46 New Hires and 19 Employee Renewals processed.

Gaming Vendor Licensing: Processed 29 Gaming Vendor and Gaming Related Individuals and 1 Gaming Parent Company.

Vendor Licensing: There were 15 non-gaming companies and 31 non-gaming individuals processed.

Fees: \$14,525.00 was collected in vendor fees.

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87

88 **DEPUTY COMMISSIONER, AMBER GRAHAM:**

89 **EGM Compliance Summary:** In February there were 26 Installs, 40
90 Removals, 58 Conversions, 1 Soft Upgrade, 4 Soft Replacements, 6
91 Machine Relocations, 1 Server Install/Upgrade, and 342 Pieces of
92 Software Tested.

93 **Compliance Summary:** The February 2018 Observations included
94 153 Cage, 97 EGM Inspections, 112 Jackpot, 141 Players Club, 38
95 Table Inventory, 11 Card Exchange, 53 Table Fill and Credit, and 37
96 Title 31 Inquiries.

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98 **GAMING COMMISSIONER, JALENE WELLS:**

99 **Technical Department:** The department completed the Wellness
100 Center camera conversion, updated Surveillance System to the current
101 version, added cameras to cover new section of the casino floor and
102 cleaned 1,000+ cameras.

103 **Surveillance Department:** I am unable to provide any details due to
104 not having access to the system.

105 **Department:** All employees are attending Nancy Kennedy's training
106 on self-development and goals. There has been no turnover in the
107 Licensing, EGM, Compliance and Technical Departments, but there are
108 two (2) vacancies in Surveillance that will not be replaced right away.

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110 **RESOLUTIONS**

111 **Resolution #032818R-01: Submission Approval of the**
112 **Language Preservation & Maintenance application to the**
113 **Administration of Native Americans for the current FY 2018**
114 **grant competition period.** The motion was made by 1st Council
115 Kropp and seconded by Treasurer Barnes. Motion carried: 4 approve,
116 0 opposed, 1 absent.

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118 **Resolution #032818R-02: Submission Approval of the**
119 **Environmental Regulatory Enhancement application to the**
120 **Administration of Native Americans for the current FY 2018**
121 **grant competition period.** The motion to approve was made by 1st
122 Council Kropp and it was seconded by 2nd Council Daugherty. Motion
123 carried: 4 approve, 0 opposed, 1 absent.

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125 **Resolution #032818R-03: Submission Approval of the Social**
126 **and Economic Development Strategies application to the**
127 **Administration of Native Americans for the current**

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ORIGINAL

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REGULAR BUSINESS COMMITTEE MEETING

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FY 2018 grant competition period. The motion was made by 1st
Council Kropp and seconded by Treasurer Barnes. Motion carried: 4
approve, 0 opposed, 1 absent.

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REQUISITIONS

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MOTION: To approve payment of EN-48193, to UMR, Inc., in the
amount of \$96,637.44 for payment of the April 2018 premium for
healthcare and dental. The motion to approve was made by Treasurer
Barnes and seconded by 2nd Council Daugherty. Motion carried: 4
approve, 0 opposed, 1 absent.

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MOTION: To approve payment of EN-48195, to Brown and Brown of
Oklahoma, in the amount of \$36,763.00, for the Workman's
Compensation April installment. The motion to approve was made by
2nd Council Daugherty and seconded by Treasurer Barnes. Motion
carried: 4 approve, 0 opposed, 1 absent.

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OLD BUSINESS
The construction of a Longhouse on the Ceremonial grounds was
discussed at length. The **MOTION** to begin the process of
constructing a Longhouse on the Ceremonial Grounds was made by 2nd
Council Daugherty and seconded by 3rd Council Stovall. Motion
carried: 4 approve, 0 opposed, 1 absent.

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CLOSED SESSION
The motion to go into Closed Session at 6:55 p.m., after a break, was
made by Treasurer Barnes and seconded by 2nd Council Daugherty.
Motion carried: 4 approve, 0 opposed, 1 absent.

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OPEN SESSION
The motion to return to Open Session at 10:30 p.m. was made by
Treasurer Barnes and seconded by 2nd Council Daugherty. Motion
carried: 4 approve, 0 opposed, 1 absent.

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MOTION
The motion to extend an offer on property within the Tribe's
jurisdictional area as discussed in closed session was made by 3rd
Council Stovall and seconded by 2nd Council Daugherty. Motion
carried: 4 approve, 0 opposed, 1 absent.

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ADJOURN

There being no further business, the motion to adjourn at 10:34 p.m. was made by 3rd Council Stovall and seconded by 2nd Council Daugherty. Motion carried: 4 approve, 0 opposed, 1 absent.

Judith H. Brown
Judith H. Brown, Secretary

Jack Ross
Jack Ross, Second Chief

April 11, 2018
Date

4-11-18
Date

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that this is essential for ensuring transparency and accountability in the organization's operations.

2. The second part of the document outlines the various methods and tools used to collect and analyze data. It highlights the need for consistent and reliable data collection processes to support effective decision-making.

3. The third part of the document focuses on the role of technology in data management and analysis. It discusses how modern software solutions can streamline data collection, storage, and reporting, thereby improving efficiency and accuracy.

4. The fourth part of the document addresses the challenges associated with data management, such as data quality, security, and privacy. It provides strategies to mitigate these risks and ensure that data is used responsibly and ethically.

5. The fifth part of the document concludes by summarizing the key findings and recommendations. It stresses the importance of ongoing monitoring and evaluation to ensure that data management practices remain effective and aligned with the organization's goals.