ORIGINAL

EASTERN SHAWNEE TRIBE OF OKLAHOMA
REGULAR BUSINESS COMMITTEE MEETING

DATE: March 28, 2018
TIME: 5:30 p.m.
LOCATION: BlueJacket Building
INVOCATION: Chief Glenna Wallace

CALL TO ORDER, ROLL CALL, DECLARATION OF QUORUM

The Business Committee Meeting was called to order at 5:38 p.m. with the following answering roll call: 1st Council Kropp, 2nd Council Daugherty, and Treasurer Barnes. A quorum was declared. Chief Wallace and 2nd Chief Ross were also in attendance.

MINUTES

The **MOTION** to approve the March 14, 2018 Minutes as written was made by Treasurer Barnes and 2nd Council Daugherty seconded. Motion carried: 3 approve, 0 opposed, 2 absent (3rd Council Stovall and Secretary Brown).

3rd Council Stovall arrives at 5:55 p.m.

REPORTS

CASINO GENERAL MANAGER, RICK SMITH:

Financial results for the month of February:

Indigo Sky Casino: Comparison of month to previous month: Total Revenues (-) 2.61%, Total Expenses (-) 5.28%, and EBIDA (+) 14.51%. Comparison of month to previous month a year ago: Total Revenues (-) 4.58%, Total Expenses (+) 3.51%, and EBIDA (-) 32.58%. Year to Date: Total Revenues (+) 4.41%, Total Expenses (+) 6.62%, and EBIDA (-) 6.23%.

Outpost Casino: Comparison of month to previous month: Total Revenues (-) 6.34%, Total Expenses (-) 8.05%, and EBIDA (-) 3.26%. Comparison of month to previous month a year ago: Total Revenues (-) 17.72%, Total Expenses (-) 5.73%, and EBIDA (-) 32.43%. Year to Date: Total Revenues (-) 4.61%, Total Expenses (-) 2.47%, and EBIDA (-) 8.09%.

Bordertown Casino & Arena: Comparison of month to previous month: Total Revenues (+) 8.67%, Total Expenses (-) 2.30%, and EBIDA (+) 83.59%. Comparison of month to previous month a year ago: Total Revenues (+) 3.52%, Total Expenses (+) 14.76%, and EBIDA (-) 32.43%. Year to Date: Total Revenues (-) 0.65%, Total Expenses (+) 3.66%, and EBIDA (-) 66.50%.

MARCH BULL REPORT
March 10th – FDC 139 Bulls (data based on **52 players** who used their bull cards)**:** Hotel Revenue (77 rooms rented): $8,871.45; Coin In - Indigo Sky: $93,540.56; Table Buy In - $17,135.00; Coin In: Bordertown Casino & Arena: $25,307.33. TOTAL GAMING IN: $135,982.89.
MARCH 17TH – NW F NW D NWC – 143 Bulls (data based on **48 players** who used their bull cards): Hotel Revenue (63 rooms rented): $6,497.40; Coin In – Indigo Sky: $212,034.62; Table Buy In: $22,928.00; Coin In – Bordertown Casino & Arena: $24,800.03. TOTAL GAMING IN: $259,762.65

2018 YEAR TO DATE TOTALS
January – March: 7 Events. Hotel Revenue - $60,725.70; Coin In – Indigo Sky: $593,090.62; Table Buy In: $88,906.50; Coin In – Bordertown Casino & Arena: $134,209.53. TOTAL GAMING IN: $816,206.65.

2017 YEAR TO DATE TOTALS
January – October: 27 Events. Hotel Revenue: $235,622.30; Coin In – Indigo Sky: $2,761,260.05; Table Buy In: $382,758.50; Coin In – Bordertown Casino & Arena: $359,427.08. TOTAL GAMING IN: $3,503,445.63.

ASS'T CASINO MGR & MKTG DIRECTOR, MELANIE CHASE:
Indigo Sky Casino was recently voted *** Favorite Casino, *Favorite Casino with Best Slot Selection, * Favorite Casino Bar – ECHO Bar, * Best Employer, and * Business with Best Customer Service.** These awards are the Joplin Globes Reader My Choice Favorites of the Four States.

GAMING COMMISSION
DEPUTY COMMISSIONER, ASHLEY BURNSIDE:
Employee Licensing: There were 46 New Hires and 19 Employee Renewals processed.
Gaming Vendor Licensing: Processed 29 Gaming Vendor and Gaming Related Individuals and 1 Gaming Parent Company.
Vendor Licensing: There were 15 non-gaming companies and 31 non-gaming individuals processed.
Fees: $14,525.00 was collected in vendor fees.

DEPUTY COMMISSIONER, AMBER GRAHAM:
EGM Compliance Summary: In February there were 26 Installs, 40 Removals, 58 Conversions, 1 Soft Upgrade, 4 Soft Replacements, 6 Machine Relocations, 1 Server Install/Upgrade, and 342 Pieces of Software Tested.
Compliance Summary: The February 2018 Observations included 153 Cage, 97 EGM Inspections, 112 Jackpot, 141 Players Club, 38 Table Inventory, 11 Card Exchange, 53 Table Fill and Credit, and 37 Title 31 Inquiries.

GAMING COMMISSIONER, JALENE WELLS:
Technical Department: The department completed the Wellness Center camera conversion, updated Surveillance System to the current version, added cameras to cover new section of the casino floor and cleaned 1,000+ cameras.
Surveillance Department: I am unable to provide any details due to not having access to the system.
Department: All employees are attending Nancy Kennedy's training on self-development and goals. There has been no turnover in the Licensing, EGM, Compliance and Technical Departments, but there are two (2) vacancies in Surveillance that will not be replaced right away.

RESOLUTIONS
Resolution #032818R-01: Submission Approval of the Language Preservation & Maintenance application to the Administration of Native Americans for the current FY 2018 grant competition period. The motion was made by 1st Council Kropp and seconded by Treasurer Barnes. Motion carried: 4 approve, 0 opposed, 1 absent.

Resolution #032818R-02: Submission Approval of the Environmental Regulatory Enhancement application to the Administration of Native Americans for the current FY 2018 grant competition period. The motion to approve was made by 1st Council Kropp and it was seconded by 2nd Council Daugherty. Motion carried: 4 approve, 0 opposed, 1 absent.

Resolution #032818R-03: Submission Approval of the Social and Economic Development Strategies application to the Administration of Native Americans for the current

FY 2018 grant competition period. The motion was made by 1st Council Kropp and seconded by Treasurer Barnes. Motion carried: 4 approve, 0 opposed, 1 absent.

REQUISITIONS

MOTION: To approve payment of EN-48193, to UMR, Inc., in the amount of $96,637.44 for payment of the April 2018 premium for healthcare and dental. The motion to approve was made by Treasurer Barnes and seconded by 2nd Council Daugherty. Motion carried: 4 approve, 0 opposed, 1 absent.

MOTION: To approve payment of EN-48195, to Brown and Brown of Oklahoma, in the amount of $36,763.00, for the Workman's Compensation April installment. The motion to approve was made by 2nd Council Daugherty and seconded by Treasurer Barnes. Motion carried: 4 approve, 0 opposed, 1 absent.

OLD BUSINESS

The construction of a Longhouse on the Ceremonial grounds was discussed at length. The **MOTION** to begin the process of constructing a Longhouse on the Ceremonial Grounds was made by 2nd Council Daugherty and seconded by 3rd Council Stovall. Motion carried: 4 approve, 0 opposed, 1 absent.

CLOSED SESSION

The motion to go into Closed Session at 6:55 p.m., after a break, was made by Treasurer Barnes and seconded by 2nd Council Daugherty. Motion carried: 4 approve, 0 opposed, 1 absent.

OPEN SESSION

The motion to return to Open Session at 10:30 p.m. was made by Treasurer Barnes and seconded by 2nd Council Daugherty. Motion carried: 4 approve, 0 opposed, 1 absent.

MOTION

The motion to extend an offer on property within the Tribe's jurisdictional area as discussed in closed session was made by 3rd Council Stovall and seconded by 2nd Council Daugherty. Motion carried: 4 approve, 0 opposed, 1 absent.

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ADJOURN

There being no further business, the motion to adjourn at 10:34 p.m. was made by 3rd Council Stovall and seconded by 2nd Council Daugherty. Motion carried: 4 approve, 0 opposed, 1 absent.

Judith H. Brown

Judith H. Brown, Secretary

April 11, 2018

Date

Jack Ross

Jack Ross, Second Chief

4-11-18

Date